Questions from ORNL Summer Small Business Outreach: A Virtual Meeting – July 14, 2020
(Questions have been reviewed for redundancy and relevance.)

General Small Business Questions

Where can we get more info on the document management RFP that was issued and how it was announced? - It was issued to >30 potential bidders on August 9, 2019, after being advertised on UT-Battelle’s Business Opportunities page.

There is a rumor that the lab will come out with a site wide BOA. Is that accurate? - TBD

Small Business Goals, and any program for certification like 8a? – The FY20 Small Business Goals for ORNL are Small – 51%, Small Disadvantaged - 8%, Women-Owned - 10%, HUBZone - 3%, Service-Disabled Veteran-Owned - 3%, and Veteran-Owned - 6%. ORNL does not have a specific program for 8(a) certification, or any certification program for small businesses. ORNL met or exceeded all of its small business goals in FY19.

Do small business opportunities require a security clearance? If some do, do the individual listings at the ORNL small business website indicate that a clearance is required for submitting a specific proposal? – Security clearances are not required for many projects at ORNL. The Statements of Work for the projects found on the Business Opportunities page will typically indicate if a clearance is required.

Whom will be the best point of contact for upcoming DD&R (Decommissioning, Demolition and Remediation) projects that are in the planning phase? – Chad Wilson, wilsoncr@ornl.gov

Do the other National Lab Facilities offer similar virtual informational meetings? – Please check with the labs individually. Their business opportunities information can be found in the DOE Acquisition Guide webpage.

It would be great if the Lab would consider posting historical solicitations (not contracts) in a library online. It would be a great tool for small businesses to research the history of current and pending opportunities. – This is an interesting idea. However, due to privacy concerns, we would be limited in the historical details we could provide.

Does ORNL use any standard contract vehicles like GSA IT 70/ NASA SEWP, etc.. or just internal business opportunities page? - ORNL does have the ability to utilize GSA and SEWP schedules. Unlike in federal procurements, it is not required.

Can you talk about your National Lab Mentor-Protégé? how to you join.- Information about the ORNL Mentor-Protégé Program is found on the small business website. ORNL limits its Mentor-Protégé participation to 2-3 small businesses at a time. There are currently 3 small businesses in the ORNL program.

My company has developed a document authoring solution that automatically formats and generates classification markings. Do you accept unsolicited proposals for innovative solutions? - No, ORNL Procurement does not as a practice consider unsolicited proposals.
**Second Target Station Project**

What are the SB participation goals for the STS project? – ORNL has one set of annual overall small business goals. (See Above.)

Nick Perry mentioned that 2 major procurements for conventional facilities are in progress while discussing STS. Which 2 facilities was he referencing and in what stage of procurement are they in? – There are 9 conventional facilities. We are currently working on 2 major procurements – one for Architectural and Engineering (AE) design and one for Construction Management/General Contracting (CM/GC).

**Commodities**

Are most commodity type purchases, i.e.: pressure transmitters, pressure gauges, etc..., procured through your subcontractors doing work at the site or do you guys buy such commodities direct? – It can be either way. We have an e-catalog shopping platform where most commodities are purchased. However, if a user has a need that isn’t represented by our e-catalog suppliers, they can shop and order direct.

Do you sole source to 8(a) firms for industrial supplies? – We could, based on 8(a) guidelines, but we purchase most industrial supplies through our established e-catalog platform that is competitive.

Product procurement - How does ORNL operations and projects procure packaging and storage products for interim storage at project warehouse and staging? - Please contact the Small Business Programs Office for more information. mcgeecm@ornl.gov

**General Procurement**

Is there a contact for procurement of Transportation, Waste and/or Storage containers? – Please contact the Small Business Programs Office for more information. mcgeecm@ornl.gov

For custom machine shop services, is there a need for NQA-1 quality? - Not for most purchases, but some laboratory divisions/groups do require it.

**IT**

For Justin Keck: who are the prime contractors on IT & HPC support at ORNL - We are not disclosing that information at this time.

I had some technical issues with MS team and so came in after start. One of the procurement professionals had mentioned some software opportunities that were about to close. Are these still active for response or was he referring to those that already closed? If the former, where can I find those details? – Any significant opportunities for software solutions that are still open for proposals will be advertised on the Business Opportunities page.

For IT procurements have you considered the use of best-in-class vehicles like CIOSP3? I may have missed the information earlier in the presentation. Do you outsource IT services? If so, what percentage of the portfolio is dedicated to SB? – We do not currently use CIO SP3, but we do have authorization to utilize other strategic sourcing vehicles such as GSA, NASA-SEWP, ICPT, etc.
Additional Questions

My spouse is currently employed with ORNL, can I still bid for a small business opportunity, unrelated to his/her work? – Yes, you can still respond to Requests for Proposals. Your spouse who is employed at ORNL also needs to contact the ORNL Office of General Counsel.

Does ORNL issue Prize Challenges? – No.

Is there a DBE or MWBE quota for the project RFPs? – DBE and MWBE are state designations. ORNL uses the federal small business socioeconomic categories and works to meet annual goals in each. (See Above)

Can you share information about professional and contract staffing opportunities?- Any significant subcontracting opportunities in these areas will be advertised on the Business Opportunities page.

I need contact information for person who buys Circuit Cars Assemblies, Cable and Harness Assemblies. I have tried to get in and have been unable. – Please contact the Small Business Programs Office to discuss. mcgeecm@ornl.gov

Product procurement - How does ORNL operations and projects procure packaging and storage products for interim storage at project warehouse and staging?- Please contact the ORNL Small Business Programs Office. mcgeecm@ornl.gov

Where would I find Security requirements/systems replacements? - Any significant subcontracting opportunities in these areas will be advertised on the Business Opportunities page.