

Pre-Proposal Meeting Engineering Support Services

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for the US Department of Energy



U.S. DEPARTMENT OF
ENERGY

Agenda

- Recent and Frequent Questions and Answers
- Review of the Solicitation, including attachments
- Reminder of Schedule dates

Frequently Asked Questions

- What can be excluded from the 60-page page limit?
 - Only personnel resumes are excluded from the page limitation.
- Should the prime and their lower-tiers provide 3 references each?
 - At least 3 references combined for any proposal.
- Please provide data (i.e., roles & descriptions) on the existing workforce that will transition to this BOA.
 - ORNL is changing internal processes for obtaining labor, therefore, we are not able to reasonably predict or provide.

NOTE: These FAQs are summarized for purpose of this presentation. Refer to Attachment 3 – Pre-Answered Questions for specific details.

Frequently Asked Questions

- Can we propose to establish an office within 50-miles from ORNL if we're selected for an award?
 - No. This is a Qualification Criterion of the Solicitation.
- Will there be consideration to extend the 18-month employment term to match the 24-month base award term?
 - The 18-month limitation for the worker is independent from the 24-month period of the Base Award of the BOA. The 24-month Base Award period is the timeframe in which task orders may be awarded. Each TO will specify a period of performance.

NOTE: These FAQs are summarized for purpose of this presentation. Refer to Attachment 3 – Pre-Answered Questions for specific details.

Frequently Asked Questions

- What is the expected spend under the BOA?
 - BOA volume is difficult to predict. We anticipate \$5M-\$8M per year.
- Attachment 2 – Pricing Schedule has a Maximum Multiplier Cap, but it isn't clear what that is.
 - Also referred to as the Multiplier Cap in the Definitions tab, this is the maximum Base Pay Rate upon which the Multiplier and Fee will be calculated, which will be considered in our evaluation of your proposal.
- Can we propose fully burdened labor rates?
 - Must propose a multiplier (Attachment 2 – Pricing Schedule).

NOTE: These FAQs are summarized for purpose of this presentation. Refer to Attachment 3 – Pre-Answered Questions for specific details.

An overview of the RFP and Attachments

- RFP: 6400015991-ES
- Attachment 1 – Draft BOA Engineering Support Services
- Attachment 2 – Pricing Schedule
- Attachment 3 – Pre-Answered Questions
- Attachment 4 – 6400015991-ES SOW Engineering Support Services
- Attachment 5 – Description of Services – Engineering Support Services



Schedule and Registrations

- Schedule

- Proposals due – **~3 weeks** after pre-proposal meeting
- Questions due – **1 week** after pre-proposal meeting
- Award announced – estimated **6 weeks** after bids are due

- Registrations

- The Offeror shall ensure that they are registered or have submitted their registration to **SAM.gov**
- Offeror shall notify the Procurement Officer of their intent to submit a proposal. The Procurement Officer will trigger a separate email invitation to begin the registration process for the ORNL Buy - SAP Ariba Network. Any Offerors that have already completed the registration process in the SAP Ariba Network will have their registration confirmed

Communication

- *All communication on this opportunity should be directed to Bethany Kalous, Procurement Officer.*
- kalousb@ornl.gov
- 865-341-0262

Questions?

Thank you